**TITLE PAGE**

**EFFECT OF REWARD MANAGENMENT ON ORGANIZATIONAL PERFORMANCE**

**[A STUDY OF NIGERIAN BREWERIES PLC ENUGU]**

**BY**

**OKEKE CALISTER CHIDIMMA**

**U14/MSS/MAN/035**

**A PROJECT REPORT SUBMITTED TO THE DEPARTMENT OF BUSINESS MANAGEMENT**

**FACULTY OF MANAGEMENT AND SOCIAL SCIENCES**

**GODFREY OKOYE UNIVERSITY, UGWUOMU-NIKE, ENUGU STATE.**

**IN PARTIAL FULFILLMENT FOR THE AWARD OF BACHELOR OF SCIENCE [B.Sc] DEGREE IN BUSINESS MANAGEMENT**

**SUPERVISOR; DR. IFEANYI OKOLI**

**JULY,2018**

**THE INFLUENCE OF REWARD MANAGENMENT ON ORGANIZATIONAL PERFORMANCE**

**[A CASE STUDY OF NIGERIA BREWERIES PLC ENUGU]**

**BY**

**OKEKE CALISTER CHIDIMMA**

**U14/MSS/MAN/035**

**CERTIFICATION**

I, Okeke Calister Chidimma, an undergraduate of the Department of Business Management, Godfrey Okoye University, Enugu, with the registration number U14/MSS/MAN/035, do hereby certify that the work embodied in this project is original and has not been submitted in part or in full for any other diploma or degree of this or any other university.

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Okeke Calister Chidimma DATE

**APPROVAL PAGE**

This is to certify that this research was approved by the Department of Business Management, Godfrey Okoye University, Ugwuomu-Nike, Enugu.

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DR.IFEANYI OKOLI Date

[*project supervisor]*

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Assoc. Prof. Nick N. Igwe Date

[*Head of Department]*

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Prof. A. OnyemaOcheoha Date

(Dean FMSS)

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External Examiner Date

**DEDICATION**

I dedicate this study to Almighty God for His infinite grace and mercy that aided my stay in school, as well as the successful completion of this project, and to my parents,Mr,and MRS George Okeke.

**ACKNOWLEDGEMENTS**

First and foremost my appreciation goes to God Almighty,who in His infinite mercies,love and protection sustained me throughout the duration of this study.Special appreciation goes to my supervisor,DR.IFEANYI OKOLI for his effort,patience, guidance and constructive scrutiny that brought this work to its completion.I express my profound gratitude to my Head of Department,ASSOC,Prof.NickN.Igwe who handled all matters with appropriate care.Exceptional thanks goes to my parents,MR and MRS George Okeke for their tremendous sacrifice and unlimited support both financially and otherwise.

I cannot forget mysiblings,Michael,Stanley and Doris Okeke for theirlove,prayer,encouragement and support.

I would not forget to acknowledge my wonderful colleagues,friends and well wishers,I appreciate you all.

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**Abstract**

*This study is focused specifically on the Influence of Reward Management on Organizational Performance using NIGERIA BREWERIES PLC., ENUGU as a case study. Three research questions and three hypotheses were formulated. The population for this study was made up of 260 and Taro Yamani formula was used to determine the sample size of 158 respondents who worked in various departments of the company. Descriptive survey design was employed. The study elicited opinions of the subject on the influence of reward management and its effect on employee’s performance. The major instrument used in the data collection for the study was questionnaire. The test of hypothesis was conducted using chi-square with the aid of SPSS software, thus, establishing the fact that reward management is a significant tool for employee performance. The hypotheses were statistically significant therefore: the study accept all the alternative hypotheses. The study concludes that reward management is a relevant technique in the enhancement of employee’s performance in an organization. The study recommends that every manager should recognize the importance of reward management in order to enhance commitment, because reward management is a secret to success. Again, employees should learn to plan in order to utilize their reward judiciously and save time for their social lives.*

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